



Aquilant

PAGERO

AQUILANT PARTNERS WITH PAGERO FOR E-COMMERCE

- Reducing Loss & Expiry
- Catalogue & Master Data Management
- Purchase to Pay Solutions
- PEPPOL Messaging Standards
- Improved Outcomes
- Customer Satisfaction



Clinical efficacy of product is now only part of a range of criteria hospitals consider when choosing their strategic suppliers.

- **The Department of Health** has tasked healthcare organisations with being more efficient in how they manage their supply chains. knowing this is vital in safeguarding the safety of their staff and patients, and the quality of care they are able to deliver with diminishing resource.

- **Hospitals** have been tasked with measuring their performance across a key range of metrics. Those suppliers who are able to demonstrate their ability to collaboratively work towards these metrics will be the most valued partners.

Aquilant's partnership with Pagero has advanced its capabilities against current requirements positioning the company as an early adopter and a value differentiator, being able to help hospitals achieve the following benefits.

Aquilant's on-going investment in PEPOL and GS1 demonstrates their foresight, innovation and commitment to improving standards and efficiency in healthcare.

Aquilant is leading the way in GS1 adoption ensuring the correct qualification of its products and their registry in a GS1 compliant catalogue system.

Aquilant is aligned and has actively contributed to the Department of Health strategy for NHS improvements. Aquilant has been working towards this strategy for many years and is now ready to meet and exceed the initiatives that the DoH is planning to deliver.

Aquilant focuses on developing innovative patient products and works closely with their access point Pagero, industry and their customers to improve patient safety by adopting global standards and innovative solutions for efficient processes within the supply chain.



Realising the Customer Benefits

Aquilant's partnership with Pagero enables electronic transfer of information between Trusts and Aquilant without manual intervention through the adoption of GS1 & PEPPOL standards and systems leading to an improved customer experience, health care efficiency & better patient outcomes.

This realises key customer benefits across the order to cash process.

- Greater customer satisfaction and an overall safer patient experience
- Efficiency gains from process improvements, as opposed to only unit cost reductions
- Improved data accuracy for reduction in errors
- Achievement of the DoH e-Procurement mandate to help you achieve your cost improvement plan programme goals
- Reduction in manual processing costs through automated ordering
- Consolidation of deliveries for reductions in shipping charges and handling
- Greater accuracy reducing invoice related queries and rework
- E-invoicing aids cash flow improvements

NHS Key Supplier Performance Metrics	Aquilant's Response:
1. Critical supplies/suppliers are identified and plans are in place to mitigate risks	<ul style="list-style-type: none"> • Number of procedures cancelled due to lack of product is negligible. Manufacturing mitigations created and electronic processes mean seamless integration of demand management
2. All non-pay spend information is captured to allow complete visibility of product/ service, supplier, prices, volumes, requisitions and receipts	<ul style="list-style-type: none"> • Aquilant is an early adopter in catalogue management • Data accuracy is one of Aquilant's core competencies • Aquilant will provide all required electronic documents • Aquilant can integrate with all hospital systems
3. Inventory and assets are known and managed	<ul style="list-style-type: none"> • Aquilant has a Managed Inventory programme to ensure product loss and expiry is well maintained • Aquilant is leading early adoption in GS1 compliance - linking product to patient
4. Purchase to Pay processes are effective and efficient	<ul style="list-style-type: none"> • E-invoicing available to all customers • High level of invoice-to-PO accuracy - reducing hospital costs and management oversight • Allows for dedicated sales support and reduction in queries
5. All spending is controlled in terms of limits on who can procure and what can be purchased	<ul style="list-style-type: none"> • Aquilant supports hospitals governance processes to maintain financial balance and patient/staff safety • High percentage of spend sourced from electronic catalogue • Maverick spend managed and significantly reduced by proactive Aquilant Customer Service team
6. Contracts are managed, key suppliers are considered business partners and relationships are suitably managed	<ul style="list-style-type: none"> • Aquilant can measure and demonstrate their effectiveness in helping trusts meet the Department of Health metrics
7. Clinical and non-clinical staff are engaged with the procurement function and understand how it can contribute to delivering their outcomes	<ul style="list-style-type: none"> • Capabilities support high level targets around patient level costing, linking product to patient outcome

Contact Aquilant to commence e-commerce trading

For further information on how to optimise your value-added proposition, please contact: gs1compliance@aquilantservices.com